



Clarkson Hyde Global Conference November 18th 2021

Overview Minutes

Member participants:

Belgium	Wim Wilssens
Czech Republic	Monika Ruprechtová
Czech Republic	Martin Šimunek
Denmark	Frederic Bille
France	Abdeslam El Baghli
France	Philippe Declercq
Israel	Arie Barsky
Israel	Maor Berger
Italy	Alberto C. Magri
Italy	Riccardo Pasolini
Italy	Paolo Storti
Italy	Matteo Quaia
Italy	Giuseppe Pepe
Italy	Marco Marra
Lithuania	Kristina Aleknienė
Lithuania	Valda Zeimyte
Malta	Joe Cordina
Malta	Anthony Cordina
Malta	Chris Mangion
Netherlands	Carel van den Braak
Netherlands	Frank Akkermans
Norway	Robert Gjelstenli
Norway	Hans Carl Andersen
Portugal	Andrew Kennard
Spain	Luis Vilaclara
Spain	Mario Pascual
Spain	Isabel Marcé
Sweden	Martin Karlsson
Sweden	Lars Skogsberg
UK	Graham Speck
UK	Claire Berg
UK	Carly Haines
UK	Charles Green

Guest Participants

Cicero (Belgium)	Steven Bivacco
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Online Participants

Bulgaria	Elisaveta Ivanova
Ireland	Dany's Orozco
Germany	Rainer Lamm
India	S. Ganesh
Kazakhstan	Yuliya Goikolova
Kazakhstan	Anara Alibekova
Luxembourg	Frederic Rondeart
Singapore	Jason Lew
Singapore	Linda Low
Slovenia	Denis Salvi
SMS Latinoamérica	Pablo San Martin
SMS Latinoamérica	Guillermina Baldini
SMS Latinoamérica	Andrea Yanina Pantarotto

****All presentations will be added to the members area****

Welcome and introductions from the president

Kristina Alekniene welcomed the members present.

Kristina paid tribute to our wonderful friends who we have recently lost, Halil Kaya Ozer our dedicated member from Turkey, Luke Conner our Cicero friend from Moscow and Per Christian Berg, Claire's husband and ex-employee of Varder (previously HCA).

Welcome from host

Joe Cordina from the host member Joe Cordina and Associates welcomed everyone to Malta.

Member updates from:

Denmark
Frederik Bille

Norway
Robert Gjelstenli

USA
Alicea Castellanos

Czech Republic
Monika Ruprechtova

Monika Ruprechtova stood up to thank the group, it has helped EDM to grow up to 40 employees from a company of three in 2012. Monika emphasized the need of quality within the group and that this is something the group could work on.

Pakistan
Saud Ansari updated on his new firm developments.

Kazakhstan
Yuliya Goikolova

See members area for presentations

Cicero Update

Steven Bivacco, president of Cicero gave a brief update on our cooperation with Cicero. Their next conference will be in Moscow in may 2022 and the invitation was extended to all CHG members.

CHG & Cicero group ideas

Kristina Alekniene presented her ideas with joint CHG & Cicero committees.

See members area for presentation

SMS Update

Pablo San Martin joined virtually and gave an update on their network.

See members area for presentations

Group workshop

We held discussion groups and asked members to discuss the following topics

- Quality of referrals
- How to increase them etc
- How we communicate
- How can the board support you?
- What do you want from the network?

Quality committee for the network

Alberto C. Magri spoke about the importance of quality control having the same concept of quality service throughout the membership.

Alberto proposed to the group that he would like to set up a quality control committee, appointed by the members for a duration of 3 years.

See members area for the presentation

Accounts and budget proposal

Graham Speck directed members to copies of the annual accounts to 30 June 2021 and budget

See members area for the accounts and budget

CHG Web proposal

Alberto proposed adapting the website to show who we are and what each member specialises in. This would require all members sending information about their specialist area so we can list them on our website.

See members area for the presentation

Objectives 2021/22

Jason Lew presented on the board's objectives for 2021/22, where the key themes were:

Growth in new members

Quality committee

CHG Branding

Engaging members

See members area for the presentation

Board Handover

As outgoing board member, Graham presented Robert Gjelstenli with a gift and thanked him for all his time and efforts on during his time on the board.

Arie Barsky was warmly welcomed as the new board member, Jason Lew as the new President.

Group photography

Professional group photography was taken and the conference was then closed.

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